



**TELMACO S.A.**

**Registered Office: 23, Athanassiou Diakou Street,**

**Halandri 152 33, Athens, Greece**

**Companies Reg. No. 5580/01A/B/86/324/98**

**G.E.MI. No. 000374401000**

## **FINANCIAL STATEMENTS**

**Year**

**1 January to 31 December 2024**

**(In accordance with the provisions of L. 4308/2014)**

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# Independent Auditor's Report

To the Shareholders of the company TELMACO S.A.

## **Report on the Audit of the Financial Statements**

### **Opinion**

We have audited the accompanying financial statements of TELMACO S.A. (the Company), which comprise the balance sheet as at 31 December 2024, the statements of income, changes in equity and cash flows for the year then ended, and notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of TELMACO S.A. as at 31 December 2024, its financial performance and cash flows for the year then ended in accordance with the requirements of the L. 4308/2014 as in force.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as incorporated into the Greek Legislation. Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company throughout our appointment in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), as incorporated into the Greek Legislation and the ethical requirements that are relevant to the audit of the financial statements in Greece, and we have fulfilled our other ethical responsibilities in accordance with the requirements of the current legislation and the above-mentioned IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the requirements of the L. 4308/2014 as in force, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

## **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs, as incorporated into the Greek Legislation, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as incorporated into the Greek Legislation, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in the auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of the auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Report on other Legal and Regulatory Requirements**

Taking into consideration that management is responsible for the preparation of the Board of Directors' Report, according to the provisions of paragraph 5 of article 2 (part B') of L. 4336/2015, we note that:

- a) In our opinion the Board of Directors' Report has been prepared in accordance with the applicable legal requirements of the article 150 of L. 4548/2018 and its content corresponds with the accompanying financial statements for the year ended 31.12.2024.
- b) Based on the knowledge we obtained during our audit of TELMACO S.A. and its environment, we have not identified any material misstatements in the Board of Directors' Report.

Athens, 30 April 2025

**ARISTEIDIS CH. PETROPOULOS**

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Institute of CPA (SOEL) Reg. No. 49151

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**BALANCE SHEET at 31 DECEMBER 2024**

|                                          | Note | 31/12/2024           | 31/12/2023           |
|------------------------------------------|------|----------------------|----------------------|
| <b>Non-current assets</b>                |      |                      |                      |
| Tangible assets                          |      |                      |                      |
| Mechanical equipment                     | 6.1  | 172.550,46           | 162.411,16           |
| Other tangible assets                    | 6.1  | 183.179,84           | 122.891,80           |
| Investment property                      | 6.2  | 419.030,86           | 431.711,13           |
| <b>Total</b>                             |      | <b>774.761,16</b>    | <b>717.014,09</b>    |
| <b>Intangible assets</b>                 |      |                      |                      |
| Other intangible assets                  | 6.1. | 24.812,92            | 0,00                 |
| <b>Total</b>                             |      | <b>24.812,92</b>     | <b>0,00</b>          |
| <b>Current assets</b>                    |      |                      |                      |
| <b>Financial assets</b>                  |      |                      |                      |
| Lease assets                             | 6.3  | 2.000.290,35         | 1.350.745,44         |
| Other                                    |      | 42.456,24            | 40.422,90            |
|                                          |      | <b>2.042.746,59</b>  | <b>1.391.168,34</b>  |
| <b>Total non-current assets</b>          |      | <b>2.842.320,67</b>  | <b>2.108.182,43</b>  |
| <b>Current assets</b>                    |      |                      |                      |
| Inventories                              |      |                      |                      |
| Merchandise                              |      | 2.113.941,29         | 6.141.162,61         |
| Payments on account for merchandise      |      | 2.713.856,93         | 1.629.406,85         |
| <b>Total</b>                             |      | <b>4.827.798,22</b>  | <b>7.770.569,46</b>  |
| Financial assets and payments on account |      |                      |                      |
| Trade receivables                        | 7.1  | 13.811.705,47        | 10.558.196,76        |
| Current lease assets                     | 6.3  | 1.109.549,89         | 821.557,72           |
| Other receivables                        | 7.2  | 1.072.310,86         | 3.592.709,63         |
| Other financial assets                   |      | 15.000,00            | 15.000,00            |
| Prepaid expenses                         |      | 390.768,32           | 118.058,30           |
| Accrued income                           |      | 308.364,40           | 1.180.146,63         |
| Cash and cash equivalents                | 7.3  | 18.064.364,99        | 17.387.182,36        |
| <b>Total</b>                             |      | <b>34.772.063,93</b> | <b>33.672.851,40</b> |
| <b>Total current assets</b>              |      | <b>39.599.862,15</b> | <b>41.443.420,86</b> |
| <b>Total Assets</b>                      |      | <b>42.442.182,82</b> | <b>43.551.603,29</b> |

|                                                 | Note   | 31/12/2024           | 31/12/2023           |
|-------------------------------------------------|--------|----------------------|----------------------|
| <b>Equity</b>                                   |        |                      |                      |
| Paid-up capital                                 |        |                      |                      |
| Capital                                         | 8      | 3.842.020,05         | 3.842.020,05         |
| Reserves and retained earnings                  |        |                      |                      |
| Statutory reserve                               | 8      | 1.514.268,56         | 1.415.227,27         |
| Retained earnings                               |        | 12.242.862,23        | 11.383.149,78        |
| <i>Total</i>                                    |        | <b>13.757.130,79</b> | <b>12.798.377,05</b> |
| <b>Total equity</b>                             |        | <b>17.599.150,84</b> | <b>16.640.397,10</b> |
| <b>Provisions</b>                               |        |                      |                      |
| Provisions for employee benefits                |        | 216.733,97           | 178.047,33           |
| Other provisions                                |        | 30.000,00            | 30.000,00            |
|                                                 |        | <b>246.733,97</b>    | <b>208.047,33</b>    |
| <b>Liabilities</b>                              |        |                      |                      |
| Non-current liabilities                         |        |                      |                      |
| Long-term bank loans                            | 10.1.1 | 7.597.918,00         | 10.009.584,00        |
| Other non-current liabilities                   | 6.3    | 1.586.743,27         | 1.053.086,28         |
|                                                 |        | <b>9.184.661,27</b>  | <b>11.062.670,28</b> |
| Current liabilities                             |        |                      |                      |
| Short-term bank loans                           | 10.1.1 | 3.018.359,42         | 4.048.903,82         |
| Current portion of long-term debt               | 10.1.1 | 5.462.481,01         | 3.561.168,24         |
| Lease liabilities                               | 6.3    | 936.195,42           | 667.306,60           |
| Trade payables                                  | 10.2.1 | 3.445.333,97         | 5.570.120,02         |
| Income tax                                      |        | 942.311,25           | 884.019,46           |
| Other taxes and duties                          |        | 1.083.597,39         | 715.644,00           |
| Social security organisations                   |        | 125.861,95           | 119.677,51           |
| Other payables                                  | 10.2.2 | 63.560,65            | 39.803,35            |
| Accrued expenses                                |        | 333.935,68           | 33.845,58            |
| <i>Total</i>                                    |        | <b>15.411.636,74</b> | <b>15.640.488,58</b> |
| <b>Total liabilities</b>                        |        | <b>24.596.298,01</b> | <b>26.703.158,86</b> |
| <b>Total Equity, Provisions and Liabilities</b> |        | <b>42.442.182,82</b> | <b>43.551.603,29</b> |

**STATEMENT OF INCOME by FUNCTION**

|                                                | Note | 31/12/2024           | 31/12/2023           |
|------------------------------------------------|------|----------------------|----------------------|
| Turnover (net)                                 | 16   | 40.028.974,07        | 43.727.982,59        |
| Cost of sales                                  |      | (29.420.801,59)      | (33.602.219,69)      |
| <b>Gross profit</b>                            |      | <b>10.608.172,48</b> | <b>10.125.762,90</b> |
| Other operating income                         |      | <b>33.911,18</b>     | <b>49.562,29</b>     |
|                                                |      | <b>10.642.083,66</b> | <b>10.175.325,19</b> |
| Administrative expenses                        |      | (2.861.648,49)       | (2.900.267,86)       |
| Distribution costs                             |      | (3.477.798,90)       | (3.560.498,42)       |
| Other expenses and losses                      |      | (712.106,20)         | (492.880,78)         |
| Other income and gains                         |      | 931.965,15           | 884.712,96           |
| <b>Earnings before interest and tax (EBIT)</b> |      | <b>4.522.495,22</b>  | <b>4.106.391,09</b>  |
| Interest and similar income                    |      | 485.987,77           | 250.973,13           |
| Interest expense and similar charges           |      | (1.107.418,00)       | (936.422,09)         |
| <b>Profit before income tax</b>                |      | <b>3.901.064,99</b>  | <b>3.420.942,13</b>  |
| Income tax expense                             |      | (942.311,25)         | (1.034.323,84)       |
| <b>Profit for the period net of tax</b>        |      | <b>2.958.753,74</b>  | <b>2.386.618,29</b>  |



## STATEMENT OF CHANGES IN EQUITY

|                                   | Share<br>capital    | Owners<br>deposits | Statutory<br>reserve | Retained earnings    | Total                |
|-----------------------------------|---------------------|--------------------|----------------------|----------------------|----------------------|
| <b>Balance 1/1/2023</b>           | <b>3.842.020,05</b> | <b>0,00</b>        | <b>1.231.239,61</b>  | <b>11.180.519,15</b> | <b>16.253.778,81</b> |
| Increase/(decrease) in the period | 0,00                | 0,00               | 0,00                 | (150.304,38)         | (150.304,38)         |
| Profit for the period             | 0,00                | 0,00               | 0,00                 | 2.536.922,67         | 2.536.922,67         |
| Set up tax-free reserve           |                     |                    | 37.046,25            | (37.046,25)          | 0,00                 |
| Set up legal reserve              |                     |                    | 146.941,41           | (146.941,41)         | 0,00                 |
| Distribution to shareholders      |                     |                    | 0,00                 | (2.000.000,00)       | (2.000.000,00)       |
| <b>Balance 31/12/2023</b>         | <b>3.842.020,05</b> | <b>0,00</b>        | <b>1.415.227,27</b>  | <b>11.383.149,78</b> | <b>16.640.397,10</b> |
| Increase/(decrease) in the period |                     |                    |                      |                      |                      |
| Distribution to shareholders      |                     |                    | 0,00                 | (2.000.000,00)       | (2.000.000,00)       |
| Set up tax-free reserves          |                     |                    | 0,00                 | 0,00                 | 0,00                 |
| Set up legal reserve              |                     |                    | 99.041,29            | (99.041,29)          | 0,00                 |
| Profit for the period             |                     | 0,00               | 0,00                 | 2.958.753,74         | 2.958.753,74         |
| <b>Balance 31/12/2024</b>         | <b>3.842.020,05</b> | <b>0,00</b>        | <b>1.514.268,56</b>  | <b>12.242.862,23</b> | <b>17.599.150,84</b> |

**STATEMENT OF CASH FLOWS (Indirect Method)**

|                                                                                                        | <b>31/12/2024</b>    | <b>31/12/2023</b>    |
|--------------------------------------------------------------------------------------------------------|----------------------|----------------------|
| <b><u>Cash flows from operating activities</u></b>                                                     |                      |                      |
| Profit before taxes                                                                                    | 3.901.064,99         | 3.420.942,13         |
| <b><i>Plus/Less adjustments for:</i></b>                                                               |                      |                      |
| Depreciation and impairment of tangible and intangible assets                                          | 94.314,38            | 82.857,77            |
| Provisions                                                                                             | 38.686,64            | 24.700,67            |
| Profit and losses from measurement of assets                                                           | -59.291,78           | 338.329,87           |
| Interest expense/income (net amount)                                                                   | 621.430,23           | 685.448,96           |
| <b>Operating profit before changes in working capital</b>                                              | <b>4.596.204,46</b>  | <b>4.552.279,40</b>  |
| <b><i>Plus/Less adjustments of working capital to net cash or related to operating activities:</i></b> |                      |                      |
| Increase/(decrease) of inventories                                                                     | 4.027.221,32         | 2.456.326,41         |
| (Decrease)/increase of receivables                                                                     | -1.220.521,15        | -5.675.086,44        |
| (Decrease)/increase of payables                                                                        | -1.368.509,03        | 1.212.523,46         |
| <b><i>Less:</i></b>                                                                                    |                      |                      |
| Interest expense and similar charges paid                                                              | -1.107.418,00        | -936.422,09          |
| Income tax paid                                                                                        | -884.019,46          | -1.030.228,67        |
| <b><i>Net cash flows from operating activities (a)</i></b>                                             | <b>4.042.958,14</b>  | <b>579.392,07</b>    |
| <b><u>Cash flows from investing activities</u></b>                                                     |                      |                      |
| Proceeds (payments) for acquisition (sale) of non-current assets                                       | -175.874,38          | -54.885,20           |
| Interest received                                                                                      | 485.987,77           | 250.973,13           |
| <b><i>Net cash used in investing activities (b)</i></b>                                                | <b>310.113,39</b>    | <b>196.087,93</b>    |
| <b><u>Cash flows from financing activities</u></b>                                                     |                      |                      |
| Proceeds (payments) from increase/(decrease) of capital                                                | 0,00                 | 0,00                 |
| Proceeds/(repayments) from/(of) loans                                                                  | -1.540.897,63        | 4.352.177,49         |
| Proceeds (payments) from finance lease obligations (instalments for paying off the debt)               | -134.991,27          | -364.911,37          |
| Dividends paid                                                                                         | -2.000.000,00        | -2.000.000,00        |
| <b><i>Net cash used in financing activities (c)</i></b>                                                | <b>-3.675.888,90</b> | <b>1.987.266,12</b>  |
| <b>Net increase/(decrease) in cash and cash equivalents (a) + (b) + (c)</b>                            | <b>677.182,63</b>    | <b>2.762.746,12</b>  |
| <b>Cash and cash equivalents at beginning of the period</b>                                            | <b>17.387.182,36</b> | <b>14.624.436,24</b> |
| <b>Cash and cash equivalents at end of the period</b>                                                  | <b>18.064.364,99</b> | <b>17.387.182,36</b> |

## NOTES TO THE FINANCIAL STATEMENTS AT 31 DECEMBER 2024

### (According to the provisions of article 29, L. 4308/2014)

#### 1. Information about the Company

- a) Company name: TELMACO S.A.
- b) Legal form: Société Anonyme.
- c) Reporting period: 1.1.2024 - 31.12.2024.
- d1) Registered office address: 23, Athanassiou Diakou Street, Halandri 152 33, Athens, Greece
- d2) Branches/Warehouses in Brussels & Thessaloniki
- e) Companies Reg. No. 5580/01A/B/86/324/98  
General Commercial Registry (G.E.M.I.): 000374401000
- f) Management considers that the going concern assumption is appropriate for the preparation of the financial statements.
- g) The company is classified as a large-sized entity.
- h) Establishment of the Department of Research & Technology, aiming at the development of products & technologies (new Generation Technology) in the field of Audiovisual & Television Systems.
- i) Management declares that the financial statements have been prepared in full compliance with this law.
- j) The amounts of the financial statements are presented in Euro, which is the functional measurement currency of the Company.
- k) The amounts are not rounded, unless otherwise stated.

#### 2. Factors putting at risk the Company's prospect as a going concern

The Company carried out a related assessment and did not identify factors putting at risk the company's prospect as a going concern.

#### 3. Accounting policies and methods

The preparation of financial statements requires the exercise of judgement and the use of accounting estimates by management, which affect the process of applying the accounting policies, the carrying amounts of income, expenses, assets and liabilities and the disclosures. These estimates and

assumptions are based on historical experience and other factors that are believed to be reasonable under the circumstances. Actual events however, could differ from these estimates. Estimates and related assumptions are continually evaluated.

Accounting estimates are made mainly for the calculation of depreciation of assets, the participating interests, the impairment of receivables, the provisions and the fair value estimation when its application is chosen.

### **3.1. Accounting policies and methods applied**

The company for the separate items of the financial statements applies the following accounting policies and methods, under the accrual basis principle.

#### **3.1.1. Tangible assets – Investment Property**

##### **a) Initial recognition**

Tangible assets are initially recognized at acquisition cost, which includes any costs attributable that is to bringing the asset to the present condition or location or intended use.

##### **b) Subsequent measurement**

Subsequent to initial recognition, assets are measured at depreciable cost (initial cost, plus any subsequent cost that qualifies for recognition as an asset, less accumulated depreciation and impairment losses).

Depreciation on tangible assets is calculated using the straight-line method. The annual depreciation rates of the tangible assets used are the following:

- Buildings and technical works 4%.
- Machinery - Technical installations and other mechanical equipment 10%.
- Vehicles - Passenger cars 10%.
- Vehicles - Trucks, etc. 12%.
- Furniture and office equipment 10%.
- Electronic computers and software 20%.

An impairment loss is recognized when it is estimated that the asset's carrying amount exceeds its recoverable amount.

The carrying amount of the Company's assets is reviewed for impairment when there are indications that the carrying amount is greater than its recoverable amount. In such case it is calculated the recoverable amount of the asset and if the carrying amount exceeds the estimated recoverable

amount, the related difference is recognized as impairment loss in the statement of income. The recoverable amount is the higher of an asset's fair value (less costs to sell) and value in use.

### **c) Derecognition**

Tangible assets are derecognized at their disposal or when no future economic benefits are expected from their use or disposal.

### **3.1.2. Intangible assets**

There are no intangible assets.

### **3.1.3. Financial assets**

#### **3.1.3.1. Other financial assets**

#### **a) Initial recognition**

All the financial assets are initially recognised at cost, namely the cost incurred to acquire the assets. Cost comprises all the cash and cash equivalents or the fair value of another consideration given in exchange of their acquisition plus transaction costs.

#### **b) Subsequent measurement**

Subsequent to initial recognition, financial assets are measured at cost (nominal amounts) less any impairment loss, except of the interest bearing assets which, when the amounts, the term of their maturity or the interest rate are significant, are carried at amortised cost using the effective interest method (or the straight-line method).

Impairment loss arises when the asset's carrying amount is higher of the amount an entity estimates that will recover from this asset.

The amount an entity estimates that will recover from a financial asset is the higher of:

- The present value of the estimated amount calculated using the original effective interest rate.
- The asset's fair value, decreased by the necessary selling cost.

Impairment loss is recognized in the statement of income and reversed as profit when circumstances causing it ceased existing. Reversal is made up to the value the asset would have if no impairment loss had been recognised.

Loans and receivables denominated in foreign currencies are measured using the exchange rates prevailing at the date of the balance sheet. The related exchange rate differences are recognised in profit or loss.

**c) Derecognition**

A financial asset is derecognised when, and only when, the contractual rights to the cash flows from the financial asset expire or substantially all of the risks and rewards of ownership of the asset have been transferred.

**3.1.4. Income taxes****3.1.4.1. Current tax**

The current income tax includes:

- The income tax arising pursuant to the provisions of current tax law.
- The income tax and the additional taxes arising from the tax audit.

Any tax audit differences are recognised in the statement of income for the year when these are assessed by the tax authorities and made acceptable by the Company.

**3.1.4.2. Deferred taxes**

The company did not choose the recognition of deferred taxes.

**3.1.5. Inventories****a) Initial recognition**

Inventories are initially recognised at cost, which includes any costs attributable that is to bringing any item of the inventories to the present condition or location or intended use.

**b) Subsequent measurement**

Subsequent to initial recognition, inventories are measured using the Weighted Average Cost method. In case of measurement at net realisable value, the impairment loss is recognised as cost of sales, unless significant, where it is incorporated in the item "Impairment of assets".

**3.1.6. Payments on account and other non-financial assets**

Payments on account of costs incurred are initially recognized at cost (amounts paid) and subsequently measured at initial cost less the amounts used based on the accrual basis principle and any impairment losses. The impairment of payments on account of costs incurred refers to the case where the recipient of the related amount is not able either to fulfil the undertaken commitment either to return the balance of the amount.

Other non-financial assets are initially recognized at cost and subsequently measured at the lower of cost and recoverable amount that is the amount expected to be received.

### **3.1.7. Financial liabilities**

#### **a) Initial recognition and subsequent measurement**

Financial liabilities both at initial recognition and subsequently are measured at their nominal amounts, except those of long-term maturity, which are carried at amortized cost using the effective interest method (or the straight-line method). The financial liabilities denominated in foreign currencies are measured using the exchange rates prevailing at the date of the balance sheet. The related exchange rate differences are recognised in profit or loss.

#### **b) Derecognition**

A financial liability is removed from the balance sheet when, and only when, it is extinguished, that is, when the obligation specified in the contract is either discharged or cancelled or expires.

### **3.1.8. Non-financial liabilities**

#### **a) Initial recognition and subsequent measurement**

Non-financial liabilities are initially recognized and subsequently measured at the nominal amount expected to be required for their settlement. Differences arising either at a revaluation either at a settlement of non-financial liabilities are recognized as gains or losses for the period in which they occur.

#### **b) Derecognition**

A non-financial liability is removed from the balance sheet when, and only when, it is extinguished, that is, when the obligation specified in the contract is either discharged or cancelled or expires.

### **3.1.9. Provisions**

Provisions are initially recognized and subsequently measured at the nominal amount expected to be required for the settlement of obligations, unless the measurement at the present value of the expenditure expected to be required to settle the obligation has material impact on the amounts of the financial statements.

Specifically, the provisions for employee retirement benefits arising from defined benefit plans are recognized and measured based on the by law arisen nominal amounts as at the balance sheet date.

### **3.1.10. Government grants**

Government grants received for acquisition of fixed assets are recognised as deferred income and are partially credited to the statement of income as income in proportion to the depreciation of the assets for which the grants were received, while those received for compensating expenses incurred are recognised as income credited to the statement of income in the same period that are recognised also the respective expenses.

### 3.1.11. Income and Expenses

The company recognizes income and expenses, when these are accrued.

In particular:

- Income from sale of goods is recognized in the period in which it is accrued provided that all the following conditions are fulfilled:
  - ✓ Significant risks and rewards of ownership of the goods are transferred to the buyer.
  - ✓ Goods have been accepted by the buyer.
  - ✓ The economic benefits associated with the transaction can be measured reliably and it is more than probable that will flow to the entity.
- Income from provision of services and construction contracts is recognised by reference to the completed contract method.
- Income resulting from the use of an entity's assets by third parties is recognised as follows:
  - ✓ Interest based on time proportion by the effective interest method or the straight-line method.
  - ✓ Dividends or similar income resulting from participation held in the equity of other entities when these are approved by the competent body that announces their distribution.
  - ✓ Rights based on the related contractual terms and conditions.

### 3.1.12. Equity

The items of equity are initially recognized and subsequently measured at the nominal amounts that have been received or paid.

### 3.1.13. Contingent assets and contingent liabilities

These records concern contingent rights and commitments respectively, resulting from past events and their existence will be certified only by the occurrence or non-occurrence of one or more uncertain future events, which are not wholly within the control of the Company. Such information is disclosed in the notes to the financial statements.

### 3.1.14. Events after the Balance Sheet date

The values of the assets and the liabilities at the balance sheet date are adjusted, if there is an objective indication that corrective events subsequent to this date impose adjustments to their value. These adjustments are made for such events, up to the date of approval of the financial statements by the Board of Directors. Un-adjusted after the balance sheet date events are disclosed when significant, in the notes to the financial statements.



### **3.1.15. Critical accounting estimates and assumptions**

Estimates and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### **3.2. Change in accounting policies and methods, changes in accounting estimates and correction of prior periods' errors**

#### **3.2.1. Change in accounting policies and methods**

Changes in accounting policies and methods are recognized by retrospective restatement of the financial statements of all the periods that are published with the statements of the present period, so as the items that are presented to be comparable.

In the present period no such changes occurred.

#### **3.2.2. Changes in accounting estimates**

Changes in accounting estimates are recognized in the period in which it is ascertained that they arise and affect this period and future periods, as appropriate.

In the present period no such changes occurred.

#### **3.2.3. Correction of prior periods' errors**

Corrections of errors are recognized by retrospective correction in the financial statements of all the periods that are published with the statements of the present period.

In the present period no error of prior period was identified.

### **4. Deviations from the law provisions in order to achieve fair presentation of the financial statements**

When in exceptional circumstances, the company deviates from the application of a law provision in order to fulfil the obligation of fair presentation of the financial statements, discloses and justifies sufficiently the reasons for the deviation.

In the present period no need for such deviation occurred.

### **5. Relation of an asset or a liability with more than one item of the balance sheet**

The current and non-current lease assets are placed in the financial statements opposite equal current and non-current liabilities, since the company operates as lessee and lessor of technical equipment.

## 6. Information relating to tangible and intangible assets

### 6.1. Own-used tangible assets and intangible assets

| Table of changes in own-used tangible assets | Mechanical equipment | Transportation means | Furniture and other equipment |
|----------------------------------------------|----------------------|----------------------|-------------------------------|
| <b>Cost</b>                                  |                      |                      |                               |
| <b>Balance 1.1.2023</b>                      | <b>302.940,38</b>    | <b>185.701,87</b>    | <b>1.084.979,20</b>           |
| Additions                                    | 10.993,00            | 0,00                 | 43.892,20                     |
| Disposals                                    | 0,00                 | 0,00                 | 0,00                          |
| <b>Balance 31.12.2023</b>                    | <b>313.933,38</b>    | <b>185.701,87</b>    | <b>1.128.871,40</b>           |
| Accumulated depreciation and impairment      |                      |                      |                               |
| <b>Balance 1.1.2023</b>                      | <b>132.301,10</b>    | <b>167.190,67</b>    | <b>973.534,42</b>             |
| Depreciation charge                          | 19.221,12            | 9.737,09             | 41.219,29                     |
| Disposals                                    | 0,00                 | 0,00                 | 0,00                          |
| <b>Balance 31.12.2023</b>                    | <b>151.522,22</b>    | <b>176.927,76</b>    | <b>1.014.753,71</b>           |
| <b>Net book value 31.12.2023</b>             | <b>162.411,16</b>    | <b>8.774,11</b>      | <b>114.117,69</b>             |
| <b>Balance 1.1.2024</b>                      | <b>313.933,38</b>    | <b>185.701,87</b>    | <b>1.128.871,40</b>           |
| Additions                                    | 33.532,56            | 46.664,00            | 70.327,82                     |
| Disposals                                    | 0,00                 | 46.900,00            | 0,00                          |
| <b>Balance 31.12.2024</b>                    | <b>347.465,94</b>    | <b>185.465,87</b>    | <b>1.199.199,22</b>           |
| Accumulated depreciation and impairment      |                      |                      |                               |
| <b>Balance 1.1.2024</b>                      | <b>151.522,22</b>    | <b>176.927,76</b>    | <b>1.014.753,71</b>           |
| Depreciation charge                          | 23.393,26            | 7.437,81             | 49.265,96                     |
| Disposals                                    | 0,00                 | 46.899,99            | 0,00                          |
| <b>Balance 31.12.2024</b>                    | <b>174.915,48</b>    | <b>137.465,58</b>    | <b>1.064.019,67</b>           |
| <b>Net book value 31.12.2024</b>             | <b>172.550,46</b>    | <b>48.000,29</b>     | <b>135.179,55</b>             |

| Table of changes in intangible assets   | Intangible assets and amortizable expenses |
|-----------------------------------------|--------------------------------------------|
| <b>Cost</b>                             |                                            |
| <b>Balance 1.1.2023</b>                 | <b>0,00</b>                                |
| <b>Balance 31.12.2023</b>               | <b>0,00</b>                                |
| Accumulated amortisation and impairment |                                            |
| <b>Balance 1.1.2023</b>                 |                                            |
| Amortisation charge                     |                                            |
| <b>Balance 31.12.2023</b>               | <b>0,00</b>                                |
| <b>Net book value 31.12.2023</b>        | <b>0,00</b>                                |
| <b>Cost</b>                             |                                            |
| <b>Balance 1.1.2024</b>                 | <b>0,00</b>                                |
| <b>Additions</b>                        | <b>26.350,00</b>                           |
| <b>Balance 31.12.2024</b>               | <b>26.350,00</b>                           |
| Accumulated amortisation and impairment |                                            |
| <b>Balance 1.1.2024</b>                 | <b>0,00</b>                                |
| Amortisation charge                     | 1.537,08                                   |
| <b>Balance 31.12.2024</b>               | <b>1.537,08</b>                            |
| <b>Net book value 31.12.2024</b>        | <b>24.812,92</b>                           |

**6.2. Investment property**

| <b>Table of changes in investment property</b> | <b>Land</b>       | <b>Buildings</b>  | <b>Total</b>      |
|------------------------------------------------|-------------------|-------------------|-------------------|
| Cost                                           |                   |                   |                   |
| <b>Balance 1.1.2023</b>                        | <b>203.466,10</b> | <b>321.358,39</b> | <b>524.824,49</b> |
| <b>Balance 31.12.2023</b>                      | <b>203.466,10</b> | <b>321.358,39</b> | <b>524.824,49</b> |
| Accumulated depreciation and impairment        |                   |                   |                   |
| <b>Balance 1.1.2023</b>                        |                   | <b>80.433,09</b>  | <b>80.433,09</b>  |
| Depreciation charge                            |                   | 12.680,27         | 12.680,27         |
| <b>Balance 31.12.2023</b>                      | <b>0,00</b>       | <b>93.113,36</b>  | <b>93.113,36</b>  |
| <b>Net book value 31.12.2023</b>               | <b>203.466,10</b> | <b>228.245,03</b> | <b>431.711,13</b> |
| Cost                                           |                   |                   |                   |
| <b>Balance 1.1.2024</b>                        | <b>203.466,10</b> | <b>321.358,39</b> | <b>524.824,49</b> |
| <b>Balance 31.12.2024</b>                      | <b>203.466,10</b> | <b>321.358,39</b> | <b>524.824,49</b> |
| Accumulated depreciation and impairment        |                   |                   |                   |
| <b>Balance 1.1.2024</b>                        |                   | <b>93.113,36</b>  | <b>93.113,36</b>  |
| Depreciation charge                            |                   | 12.680,27         | 12.680,27         |
| <b>Balance 31.12.2024</b>                      |                   | <b>105.793,63</b> | <b>105.793,63</b> |
| <b>Net book value 31.12.2024</b>               | <b>203.466,10</b> | <b>215.564,76</b> | <b>419.030,86</b> |

**6.3. Lease assets and liabilities**

Maturity of lease assets:

|                                   | <b>Finance lease assets</b> |
|-----------------------------------|-----------------------------|
| <b><u>Outstanding balance</u></b> |                             |
| <b>Current portion:</b>           |                             |
| Within 1 year                     | <u>1.109.549,89</u>         |
| <b>Total current portion</b>      | <b><u>1.109.549,89</u></b>  |
| <b>Non-current portion:</b>       |                             |
| 1 - 2 years                       | 1.600.677,19                |
| 2 - 5 years                       | 399.613,16                  |
| Later than 5 years                | <u>0,00</u>                 |
| <b>Total non-current portion</b>  | <b><u>2.000.290,35</u></b>  |
| <b>Grand total</b>                | <b><u>3.109.840,24</u></b>  |

Maturity of lease liabilities:

|                                   | <b>Finance lease liabilities</b> |
|-----------------------------------|----------------------------------|
| <b><u>Outstanding balance</u></b> |                                  |
| <b>Current portion:</b>           |                                  |
| Within 1 year                     | <u>936.195,42</u>                |
| <b>Total current portion</b>      | <b><u>936.195,42</u></b>         |
| <b>Non-current portion:</b>       |                                  |
| 1 - 2 years                       | 1.269.444,53                     |
| 2 - 5 years                       | 317.298,74                       |
| Later than 5 years                | <u>0,00</u>                      |
| <b>Total non-current portion</b>  | <b><u>1.586.743,27</u></b>       |
| <b>Grand total</b>                | <b><u>2.522.938,69</u></b>       |

## 7. Financial assets

### 7.1. Trade receivables

The trade receivables are analysed in the table below:

| <u>Trade receivables</u> | <u>2024</u>                 | <u>2023</u>                 |
|--------------------------|-----------------------------|-----------------------------|
| Trade debtors (debit)    | 10.593.518,63               | 8.858.166,55                |
| Cheques receivable       | 3.422.777,64                | 1.904.621,01                |
| Cheques overdue          | 1.422.709,51                | 1.422.709,51                |
| (Less) Provision         | <u>(1.627.300,31)</u>       | <u>(1.627.300,31)</u>       |
| <b>Total</b>             | <b><u>13.811.705,47</u></b> | <b><u>10.558.196,76</u></b> |

### 7.2. Other receivables

The other receivables are analysed in the table below:

| <u>Other receivables</u>               | <u>2024</u>                | <u>2023</u>                |
|----------------------------------------|----------------------------|----------------------------|
| Loans to Personnel                     | 15.950,00                  | 20.950,00                  |
| Personnel – (account to be reimbursed) | 4.443,38                   | 10.935,04                  |
| Greek State                            | 710.219,03                 | 846.076,13                 |
| Loans to third parties                 | 292.871,60                 | 404.871,60                 |
| Guarantee accounts                     | 0,00                       | 2.250.000,00               |
| Other (33)                             | 2.552,02                   | 38.935,95                  |
| Creditors' debit balances (53)         | <u>46.274,83</u>           | <u>20.940,91</u>           |
| <b>Total</b>                           | <b><u>1.072.310,86</u></b> | <b><u>3.592.709,63</u></b> |

### 7.3. Cash and cash equivalents

The cash and cash equivalents are analysed in the table below:

| <u>Cash and cash equivalents</u>  | <u>2024</u>                 | <u>2023</u>                 |
|-----------------------------------|-----------------------------|-----------------------------|
| Cash on hand                      | 8.240,13                    | 116,55                      |
| Deposits in Euro                  | 5.222.512,24                | 7.399.175,36                |
| Time deposits in Euro             | 11.762.098,33               | 9.000.000,00                |
| Time deposits in foreign currency | 961.630,92                  | 905.141,20                  |
| Deposits in foreign currency      | 79.696,50                   | 52.562,38                   |
| Blocked deposits                  | <u>30.186,87</u>            | <u>30.186,87</u>            |
| <b>Total</b>                      | <b><u>18.064.364,99</u></b> | <b><u>17.387.182,36</u></b> |

The current and time deposit account balances of the company at the end of the closing year are deposited at Greek banks by percentage 94,24% and at banks abroad by percentage 5,76%.

## 8. Equity accounts

The share capital of the company amounts to three million eight hundred forty-two thousand twenty euro and five cents (€ 3.842.020,05) and is divided in fifty-two thousand three hundred sixty-five (52.365) registered shares of nominal value seventy-three euro and thirty-seven cents (€ 73,37) each.

The statutory reserves include the legal reserve amounting € 1.280.545,28 which is set up in accordance with the provisions of article 158, L. 4548/2018.

## 9. Provisions

It has been set up provision for employee retirement benefits amounting € 216.733,97, as well as a provision amounting € 30.000,00 for possible charges that may incur from a tax audit.

## 10. Liabilities

### 10.1. Non-current liabilities

#### 10.1.1. Bank loans

##### (a) Loan collateral

No company guarantees have been given other than those referred to in paragraphs 7.2 and 7.3

##### (b) Maturity of borrowings

| Outstanding balance              | Bank loans           |
|----------------------------------|----------------------|
| <b>Current portion:</b>          |                      |
| Up to 31/12/2025                 | 8.480.840,43         |
| <b>Total current portion</b>     | <b>8.480.840,43</b>  |
| <b>Non-current portion:</b>      |                      |
| 01/01/2026 to 31/12/2027         | 4.177.778,00         |
| 01/01/2028 to 31/12/2029         | 3.420.140,00         |
| <b>Total non-current portion</b> | <b>7.597.918,00</b>  |
| <b>Grand total</b>               | <b>16.078.758,43</b> |

### 10.2. Current liabilities

**10.2.1. Trade payables**

The trade payables are analysed in the table below:

| <b><u>Trade payables</u></b> | <b><u>2024</u></b>         | <b><u>2023</u></b>         |
|------------------------------|----------------------------|----------------------------|
| Suppliers                    | 1.930.434,61               | 3.811.690,40               |
| Cheques payable              | 109.855,20                 | 160.179,15                 |
| Credits - customers          | <u>1.405.044,16</u>        | <u>1.598.250,47</u>        |
| <b>Total</b>                 | <b><u>3.445.333,97</u></b> | <b><u>5.570.120,02</u></b> |

**10.2.2. Other payables**

The other payables are analysed in the table below:

| <b><u>Other payables</u></b>     | <b><u>2024</u></b>      | <b><u>2023</u></b>      |
|----------------------------------|-------------------------|-------------------------|
| Personnel fees                   | 0,00                    | 923,16                  |
| Dividends payable                | 0,00                    | 0,01                    |
| Sundry creditors (credit)        | 7.676,84                | 19.240,34               |
| Advances to account for (credit) | <u>55.883,81</u>        | <u>19.639,84</u>        |
| <b>Total</b>                     | <b><u>63.560,65</u></b> | <b><u>39.803,35</u></b> |

**11. Income and expenses of significant amount**

Follows analysis of the income and the expenses in the tables below:

| <b><u>Income</u></b>                  | <b><u>2024</u></b>          | <b><u>2023</u></b>          |
|---------------------------------------|-----------------------------|-----------------------------|
| <b><u>Categories of activity:</u></b> |                             |                             |
| Trade                                 | 22.534.817,69               | 27.997.527,74               |
| Provision of services                 | <u>17.494.156,38</u>        | <u>15.730.454,85</u>        |
| <b>Total</b>                          | <b><u>40.028.974,07</u></b> | <b><u>43.727.982,59</u></b> |

| <b><u>Expenses</u></b>               | <b><u>2024</u></b>          | <b><u>2023</u></b>          |
|--------------------------------------|-----------------------------|-----------------------------|
| Cost of merchandise                  | 17.372.144,07               | 22.356.597,49               |
| Cost of services                     | 12.048.657,52               | 11.245.622,20               |
| Other operating expenses             | 6.339.447,39                | 6.460.766,28                |
| Interest expense and similar charges | <u>1.107.418,00</u>         | <u>936.422,09</u>           |
| <b>Total</b>                         | <b><u>36.867.666,98</u></b> | <b><u>40.999.408,06</u></b> |

**12. Proposed distribution of profits**

The board of directors proposes to the forthcoming ordinary general meeting of shareholders the distribution of profits net of tax as follows:

**TABLE OF PROFIT DISTRIBUTION**

|                     |              |
|---------------------|--------------|
| Profit for the year | 3.901.064,99 |
|---------------------|--------------|

|                                      |                      |
|--------------------------------------|----------------------|
| <i>Plus:</i>                         |                      |
| Prior years' profit                  | 9.284.108,49         |
| <b>Total</b>                         | <b>13.185.173,48</b> |
| <i>Less:</i>                         |                      |
| Income tax                           | -942.311,25          |
| <b>Balance</b>                       | <b>12.242.862,23</b> |
| <b><i>Appropriated as under:</i></b> |                      |
| Legal reserve                        | 0,00                 |
| Dividend                             | 2.000.000,00         |
| Retained earnings                    | 10.242.862,23        |
|                                      | <b>12.242.862,23</b> |

### 13. Dividends paid in the year

In the present year 2024, were paid dividends amounting € 2.000.000,00.

### 14. Deferred taxes

The company did not choose the recognition of deferred taxes.

### 15. Personnel costs and categories

The average number of employed personnel per category amounts to:

|                                      | <u>2024</u>      | <u>2023</u>      |
|--------------------------------------|------------------|------------------|
| Administrative (employees) personnel | 24               | 25               |
| Software engineers                   | 6                | 6                |
| System engineers                     | 22               | 22               |
| Installation/Maintenance Technicians | <u>12</u>        | <u>12</u>        |
| <b>Total</b>                         | <b><u>64</u></b> | <b><u>65</u></b> |

The company in respect to employed personnel was charged with the following costs:

|                                       | <u>2024</u>                | <u>2023</u>                |
|---------------------------------------|----------------------------|----------------------------|
| Salaries and wages                    | 2.370.420,52               | 2.309.656,18               |
| Social security & allowances          | 538.039,28                 | 523.557,66                 |
| Retirement benefits                   | 22.131,67                  | 55.253,33                  |
| Fees to the B. of D. members          | 168.000,00                 | 168.000,00                 |
| Other benefits and personnel expenses | <u>90.618,79</u>           | <u>156.132,00</u>          |
| <b>Total</b>                          | <b><u>3.189.210,26</u></b> | <b><u>3.212.599,17</u></b> |

### 16. Analysis of the cycle of the business in relation to categories and geographical areas of activity

The turnover is analysed as follows:

|                                | <u>31/12/2024</u>           | <u>31/12/2023</u>           |
|--------------------------------|-----------------------------|-----------------------------|
| <b>Categories of activity:</b> |                             |                             |
| Trade                          | 22.534.817,69               | 27.997.527,74               |
| Provision of services          | <u>17.494.156,38</u>        | <u>15.730.454,85</u>        |
| <b>Total</b>                   | <b><u>40.028.974,07</u></b> | <b><u>43.727.982,59</u></b> |
| <b>Geographical markets:</b>   |                             |                             |
| Domestic                       | 19.274.726,20               | 17.464.062,48               |
| European                       | 15.349.576,17               | 24.940.199,31               |
| Other third countries          | <u>5.404.671,70</u>         | <u>1.323.720,80</u>         |
| <b>Total</b>                   | <b><u>40.028.974,07</u></b> | <b><u>43.727.982,59</u></b> |

**17. Advances and credits to the members of the board and management**

There are no such items.

**18. Participating interests in companies with unlimited responsibility of the partners**

There are no such items.

**19. Data of the company preparing consolidated financial statements of the final total group of enterprises, part of which is the company as subsidiary**

The company does not belong to a final total group of enterprises for which consolidated financial statements are prepared.

**20. Data of the company preparing consolidated financial statements of a subtotal of enterprises, part of which is the company as subsidiary**

The company does not belong to a subtotal of enterprises for which consolidated financial statements are prepared.

**21. Place where the consolidated financial statements are available**

This did not occur.

**22. Fees to members of the Board and Management**

The Company was charged with the following amounts:

|             |               |                        |
|-------------|---------------|------------------------|
| <b>Fees</b> | <b>Social</b> | <b>Commitments for</b> |
|-------------|---------------|------------------------|



|                                                                                                 |                          | security<br>charge     | post-employment<br>benefits |
|-------------------------------------------------------------------------------------------------|--------------------------|------------------------|-----------------------------|
| To members of the board of directors for their participation in the board of directors meetings | <u>168.000,00</u>        | <u>9.463,56</u>        | <u>0,00</u>                 |
| <b>Total</b>                                                                                    | <b><u>168.000,00</u></b> | <b><u>9.463,59</u></b> | <b><u>0,00</u></b>          |

### 23. Related-party transactions

The following transactions were carried out with related parties and the year-end balances of receivables or payables from/to related parties are as follows:

|                                                 | <u>31/12/2024</u> | <u>31/12/2023</u> |
|-------------------------------------------------|-------------------|-------------------|
| <b>Accumulated sales</b>                        |                   |                   |
| Sales of goods                                  |                   |                   |
| Sales of assets                                 |                   |                   |
| Sales of services                               |                   |                   |
| Other income                                    |                   |                   |
| <b>Accumulated purchases</b>                    |                   |                   |
| Purchases of goods                              | 0,00              | 0,00              |
| Purchases of services                           | 60.000,00         | 0,00              |
| <b>Key management compensation</b>              |                   |                   |
| Salaries and other short-term employee benefits | 168.000,00        | 168.000,00        |
| Other fees and benefits                         |                   |                   |
| <b>Year-end balances of receivables</b>         |                   |                   |
| Receivables from sales of goods and services    |                   |                   |
| Other receivables                               | 292.871,60        | 404.871,60        |
| <b>Year-end balances of payables</b>            |                   |                   |
| Payables for purchases of goods and services    | 600.000,00        | 600.000,00        |
| Other payables                                  |                   |                   |

### 24. Carrying amount of assets and associated liabilities, which the management of the company has decided to dispose of within the next twelve months

The company's Management has not taken decision to dispose in the forthcoming period, and in any event within the next 12 months, assets and associated liabilities.

**25. Off Balance Sheet arrangements of material positive or negative impact on the company**

There are no such arrangements.

**26. Financial commitments, guarantees and contingencies not disclosed in the balance sheet**

**a) Financial commitments**

There are no such commitments.

**b) Guarantees**

The Company has granted letters of guarantee to various third parties, analysis of which is set out below:

|                             | <b>31/12/2024</b>          | <b>31/12/2023</b>          |
|-----------------------------|----------------------------|----------------------------|
| Good performance /Operation | 1.265.027,96               | 1.083.524,73               |
| Advance payments            | 0,00                       | 10.000,00                  |
| Participation               | <u>185.775,62</u>          | <u>90.882,39</u>           |
| <b>Total</b>                | <b><u>1.450.803,58</u></b> | <b><u>1.184.407,12</u></b> |

**c) Contingencies**

The company has been audited by the tax authorities up to the year 2019.

In accordance with the relevant tax provisions: a) in article 84, par 1 of L. 2238/1994 and in article 36, par 1 of L. 4174/2013 (unaudited income tax cases), b) in article 57 par. 1 of L. 2859/2000 (unaudited V.A.T. cases) and c) in article 9 par. 5 of L. 2523/1997 (imposition of fines for income tax cases), the State's authority for the imposition of tax for the years up to 2019 has become time-barred until 31/12/2024, subject to specific or exceptional provisions that may provide for a longer limitation period and provided the conditions laid down therein.

For the years 2020 up to 2023 the company is subject to the tax audit of the Certified Auditors Accountants pursuant to the requirements of the article 65A of L. 4174/2013 as in force and accordingly were issued the unqualified Tax Compliance Reports. For the year 2024, the Company is subject to the tax audit of the Certified Auditors Accountants that is required by the provisions of the article 65A of

L. 4174/2013. This audit is in progress and the tax compliance report is foreseen to be issued after the publication of the financial statements for the year 2024. If by the completion of the tax audit additional tax liabilities arise, we estimate that these will have no material impact on the financial statements.

## **27. Significant events after the balance sheet date**

No such events have occurred.

**Halandri, 28 April 2025**

**The Chairman &  
Managing Director**

**The Members**

**The Accountant**

**Dimitrios Kyriazis  
ID. No. AB656217**

**Drosos Kyriazis  
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**Ioannis Vasilakis  
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